

## CHECKLIST

### 10 Questions to Ask if Outsourcing Distribution

1. Is Distribution non-core activity?
2. Can we release some capital?
3. Will we retain some operations in house?
4. Will we retain Management expertise?
5. What increased monitoring will be needed?
6. What are the risks of committing to one contractor?
7. Will flexibility be increased?
8. Will costs be reduced, whilst service increased?
9. How will we account for future changes?
10. Are there any TUPE implications?