

CHECKLIST

Management Best Practice

"The largest asset is the work force. Survival and growth comes from appreciating assets"

"The old model was profit then product then people, the new model is people then product then profit "

Retention rates for good people mean:

- Interesting work, consider the routine/change balance
- Tactful discipline/appreciation, consider the criticism/ praise balance
- Good pay and rewards, consider the cash/other rewards balance
- Promotion opportunities, consider the "for it/not bothered" balance
- Good working conditions, consider the heat/ light / décor
- Involvement, consider the direction/support balance, the "telling/selling" balance, the "suggest/ listen" balance
- Loyalty from the company
- Assistance on personal issues, where empathy is important