

CHECKLIST

Reducing lead time variability

- Demand LTV
- Predictable orders/ size/ make up
 - Predictable order times
 - Data accuracy on what customers want/ when/ price
 - Is it "end" demand or institutional/ "Forester" demand ?

- Supply LTV
- Predictable LT
 - Get correct quantity (should we count it?)
 - Get correct quality (should we have to test it?)
 - Data accuracy on what is supplied/ price.

The Serenity Uncertainty Prayer

-Give us the will and insight to remove that uncertainty which is caused by lack of certainty and lack of communication (institutional uncertainty)

-Give us the character to accept that uncertainty we cannot change which is caused by dynamic consumers/ customers and suppliers

-Give us the wisdom to know the difference between the two.